



**Kamlesh Jain** *MRICS, MBA, ACA, CTM.*

**Work Experience:**

Goldman Sachs  
 Nomura  
 Lehman Brothers  
 Citigroup  
 The World Bank  
 Accenture  
 Global Realty / Zenta

**Area of Expertise:**

Life Skills Training  
 Leadership Mindset  
 Human Capital  
 Financial Services  
 Capital Markets  
 Investment Banking

**Kamlesh Jain** brings in more than 20 years of experience in building successful teams / businesses in the Financial Services and Investment Banking industry. He has managed large businesses with over \$15 billion transaction / book value and was part of some landmark transactions in the Investment Banking industry. He has built / managed teams of over 400 professionals and has an ability to motivate / drive teams for high performance. He was Finance Head at Goldman Sachs India Broker Dealer, Head of Equities at Nomura, Head of Global Real Estate Group at Lehman Brothers, Head of Strategy and Capital Markets at Global Realty.

**Dynamic Speaker**

In addition to his strong domain skills in Finance / Investment Banking, Kamlesh is known for his “from Heart, from Experience” speaking ability and his dynamic presentation skills. He has the unique experience of working in a wide spectrum of companies in various roles building out high performance teams. In Global Realty, he built a team of over 400 professionals in Capital Markets and in Lehman / Nomura, he built a team of over 100 professionals in Front Office Investment Banking roles.

Kamlesh now leverages his experience and ensures that he develops / educates individuals / teams by training them in domain and life / leadership aspects of being successful in globally competitive businesses. Over the past 7 years, he has conceptualized / developed several unique **experiential** training programs and has actively engaged audiences on various topics of *Eye for Detail EFD, Managing Millennials MM, Originals Os, Diversity Drives Innovation DDI, Blue Ocean Strategy BOS, Multipliers Xs, Mindfulness and Appreciation M&A, Concept to Context C2C, Financial Markets Business Acumen FMBA, Real Estate Investment Analysis REIA and Macro Economics and Markets MEM.* His audiences from Senior Professionals to early Associates, admire his style of making everything relevant / simple, sharing live / personal industry experiences, and leaving a lasting impact.

Since early 2012, Kamlesh has trained over 50,000 people globally in India, USA, Kuwait, Singapore, Malaysia, Sri Lanka, China and Philippines. He is also a faculty in ICAI, SP Jain and IITM.

**Cross Cultural Experience**

Kamlesh has a unique work experience and has worked for **1)** Geographies including US, EMEA and APAC, **2)** Organizations including Captive and Third Party, **3)** Large MNC and Start Up, **4)** Public Sector and Private Sector This cross cultural work experience has given him unique insights which he shares with simplicity / applicability during his training sessions.

**Education**

Kamlesh received his MBA from New Hampshire University, and is a Chartered Accountant from The Institute of Chartered Accountants of India (ICAI). He is a Member of The Royal Institution of Chartered Surveyors (RICS).

[Kamlesh Jain on LinkedIn](#)